JA Our Region

Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session One: Be an Entrepreneur Students explore well-known businesses by matching entrepreneurs to their businesses and identifying their own entrepreneurial traits. Objectives: Students will: Recognize the impact entrepreneurs have on a region Apply traits that are common to successful entrepreneurs to their own skills and abilities	SS.4.3.1 People respond to positive and negative incentives.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience).	Reading for Information RI.4.1-2 RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.3-4 L.4.6	Mathematical Practices 1-2 4-7
Session Two: Resources–Tools for Entrepreneurs Students are introduced to resources and, working in teams, use this information to create new businesses. Objectives: Students will: • Define natural, human, and capital resources • Describe how products and services use resources	SS.4.3.1. Explain how people respond to positive and negative incentives. SS.4.2.1. Use geographic tools to research and answer questions about [Colorado] geography.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience). Articulate the most effective options to access information needed for a specific purpose (Professional Skills/Information Literacy). Ask questions to develop further personal understanding (Professional Skills/Self-Advocacy).	Reading for Information RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-5 Language L.4.3-4 L.4.1-6	Mathematical Practices 1-2 4-8
 Session Three: Hot Dog Stand Game Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses. Objectives: Students will: Track the revenue and expenses of a business Identify the fundamental tasks required to run a business Explain the importance of keeping an accurate account of a business's financial information 	SS.4.3.1. Explain how people respond to positive and negative incentives.	Set goals and develop strategies to remain focused on learning goals (Personal Skills/Perseverance/ Resilience).	Reading for Information RI.4.2-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.1 L.4.3-6	NBT 4.4 NF.4.7 Mathematical Practices 1-7



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Session Details	Academic Standards	Essential Skills	Common Core ELA	Common Core Math
Session Four: Entrepreneurs Solve Problems Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher. Objectives: Students will: • Demonstrate the problem-solving process • Identify the potential risks and rewards in making business decisions	SS.4.3.1. Determine the opportunity cost when making a choice. PFL 4.5.1 c. Analyze scenarios of choices including opportunity cost.	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving). Regulate one's emotions, thoughts, and behaviors in different situations (Personal Skills/Self-Awareness). Apply knowledge to set goals, make informed decisions, and transfer to new contexts (Personal Skills/Self- Awareness).	Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6	Mathematical Practices 1-2 4 6-7
 Session Five: Entrepreneurs Go Global Students demonstrate the supply chain by working in teams to build a sticker- sheet computer. Objectives: Students will: Apply the supply chain to a manufacturing example Explain how resource providers, businesses, and consumers are interdependent 	SS.4.2.2. Connections are developed within and across human and physical systems.	Make connections between information gathered and personal experiences to apply and/or test solutions (Entrepreneurial Skills/Critical Thinking/Problem Solving).	Reading for Information RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1-4 Language L.4.1 L.4.3-4 L.4.6	NA

